



“The FDCC Ladder Down program has been transformational. I learned so much about myself and my personal business style, as well as how to play to my strengths and improve on my weaknesses. It was the boost my confidence needed to realize my potential and take more ownership over my career, through intentional actions and a more focused purpose. I walked away with more skills, more contacts, and a better plan that has been instrumental in my business growth. I would highly recommend this program to any female lawyer looking broaden her personal and business horizons.”

Ann Trivett, Keating, Bucklin & McCormack, Inc., P.S.

 **LADDER DOWN**

Leadership, Branding, Business Development,
and Mentoring

This a fully virtual program.



LADDER DOWN

Women Helping Women Climb the Ladder of Success

A book of business directly correlates not only to increased compensation and promotion to equity partnership, but also to women lawyers' ability to exercise self-determination in their careers, to effectively compete for leadership positions in their firms, to negotiate alternative work arrangements (if desired), and to successfully pursue professional opportunities.

Women need to be empowered in these critical areas to break through the proverbial glass ceiling. Ladder Down™ provides the necessary training and accountability to achieve this empowerment.

LEARNING OBJECTIVES

- Improve leadership empowerment through enhanced self-awareness and better understanding of others.
- Best practices for business development. Effective self-promotion.
- Understand the myths and barriers that undermine effective follow-up with decisions makers.

PROGRAM

- Large Group Interactive Series: These monthly sessions are dedicated to (1) leadership empowerment, (2) business development, and (3) mentoring. These sessions will be highly interactive and involve hands-on exercises. You will walk out with practical tips and tools that can be implemented immediately.
- Small Group Accountability Sessions: Each participant will be assigned to a small group that will meet regularly, facilitated by a faculty member. These sessions are intended to be a supportive forum for encouragement, goal-setting, discussing obstacles and challenges, and sharing successes.

“To say Ladder Down has changed my professional life is an understatement. The women I have met have shown me the myriad of personalities and life situations women attorneys carry with them. I have learned so much about myself personally and professionally. I have learned to challenge myself to promote and advance myself both within my firm and in business development. When the status quo is unacceptable, be it in my book of business or my career, I have the skills to challenge it, and make the change I want to see.”

*J.P. Harrington Bisceglia -
Christian, Dichter & Sluga, P.C.*

Ladder Down™ 2025 Tuition: \$1,750.00 APPLICATION DEADLINE: Friday, March 7, 2025

Space is limited. 24 participants will be accepted into the Ladder Down™ 2025 Class



LADDER DOWN

2025 LADDER DOWN™ CURRICULUM & SESSIONS

All sessions are in central time, unless otherwise noted.

Thursday, April 3, 2025

Welcome Reception: 5:00pm- 6:30pm

Saturday, April 12, 2025

Leadership Development Session #1: 10:00am-12:00pm

Saturday, May 17, 2025

Leadership Development Session #2: 10:00am-12:00pm

Leadership Development Small Group Session
(Date & Time: TBD)

Saturday, June 28, 2025

Business Development Large Group Session #1:
10:00am-12:30pm

Saturday, July 19, 2025

Business Development Small Group Session #1:
(Time: TBD)

Saturday, August 2, 2025

Business Development Large Group Session #2:
10:00am-12:30pm

Saturday, August 23, 2025

Business Development Small Group Session #2:
(Time: TBD)

Saturday, September 13, 2025

Business Development Large Group Session #3:
10:00am-12:30pm

Saturday, September 20, 2025

Business Development Small Group Session #3:
(Time: TBD)

Saturday, October 11, 2025

Business Development Large Group Session #4:
10:00am-12:30pm

Saturday, October 18, 2025

Business Development Small Group Session #4:
(Time: TBD)



LADDER DOWN

2025 LADDER DOWN™ CURRICULUM & SESSIONS

All sessions are in central time, unless otherwise noted.

Saturday, November 8, 2025

Corporate Counsel Panel:10:00am- 12:00pm

Saturday, December 13, 2025

Sustained: Perspectives From the Bench Panel:
10:00am-12:00pm

Saturday, January 10, 2026

Rainmakers Panel:10:00am-12:00pm

Saturday, February 7, 2026

Economics of Partnership Panel:10:00am-12:00pm

Saturday, March 7, 2026

Next Steps: Pay It Forward:10:00am-12:00pm

Thursday, March 19, 2026

Graduation Reception: 5:00pm-7:00pm



LADDER DOWN

LEADERSHIP, BUSINESS DEVELOPMENT, and MENTORING for WOMEN LAWYERS 2025 APPLICATION

Name: _____

Email Address: _____ Telephone: _____

Mailing Address: _____ City: _____ State: _____

Firm & Position at Firm: _____ Years in Practice: _____

Practice Areas: _____

1. How did you hear about Ladder Down™?
2. What do you hope to achieve through participation in this program?
3. What will you contribute to the program?
4. Have you ever received any formal training in leadership skills or business development?
If so, please describe.
5. Are you able to commit your best effort to attend every session?

**Please submit completed application and CV by Friday, March 7, 2025 to:
Beth Fitch at ladderdown@righilaw.com**